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## Efficiency of Viable Groundwater Management Policies

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Title Page:

Efficiency of Viable Groundwater Management Policies

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3 Efficiency of Viable Groundwater Management Policies

4 Abstract

5 We investigate the relative performance of simple groundwater policies in a spatially detailed  
6 aquifer and reveal the distribution of net benefits from those policies. Groundwater policy is  
7 plagued with a high level of complexity in achieving the first best outcome, which may be costly  
8 and politically infeasible to adopt. We parameterize a 8,457 cell spatially detailed model of the  
9 Northwest Kansas section of the Ogallala Aquifer and find that simple pricing, quantity, and  
10 water market policies perform poorly but can be improved upon by localized policies that are  
11 more efficient and garner more popular support.

12  
13 Key words: Hydraulic Conductivity, Common Pool Resource, Groundwater Management, Water  
14 Markets, Ogallala

15 JEL codes: C63, D62, D90, Q10, Q15, Q25

16  
17 Groundwater represents roughly 96% of the world's unfrozen fresh water resources and  
18 approximately 60% of the groundwater extracted is used for agriculture (Jousma and Roelofsen  
19 2004). Depletion of these resources is of great concern throughout the world, especially where  
20 extraction consistently outstrips natural recharge. For example, there are many areas throughout  
21 the world where aquifers face depletion such as the Ogallala aquifer, the Central Valley of  
22 California in the United States, the North China Plains Aquifer (Qui 2010), or a series of shallow  
23 aquifers, including the Neogene and Dammam aquifers in eastern Saudi Arabia. These aquifers  
24 are in danger mainly because the irrigation needs in these areas are much larger than what can be  
25 supported sustainably (Gleeson 2012). The cumulative extraction of groundwater for irrigation

26 has resulted in considerable decrease in land values as depletion reduces remaining stocks and  
27 increases extraction costs (Hornbeck and Keskin 2011). However, spatial variation is also  
28 important; while total water supplies in a region or country may be larger than the aggregate  
29 demand, areas with concentrated irrigation may run out of water because groundwater takes time  
30 to flow through the ground due to finite hydraulic conductivity. There are of course other drivers  
31 of groundwater policy that could be important as well, such as stream flow considerations,  
32 ecosystem services, or transboundary issues where groundwater traverses political boundaries.

33         Regardless of the specific context or drivers of local groundwater policies, groundwater  
34 management can be complicated and, a priori, the net benefits of simple management regimes in  
35 a complex aquifer are unclear. Many previous studies have found a small net benefit overall  
36 from optimal management, but these models were not designed to assess the distribution of  
37 gains. Even if the net benefit is small on average over a large aquifer, there may be large  
38 gains/losses for farmers and other water users in certain locations. Such variations are policy  
39 relevant because they provide insights on which policy instruments would be politically feasible  
40 and how the net benefit would be distributed. To satisfy the first best management policy, water  
41 conservation may need to be regulated at a field level and would change season to season to  
42 incorporate groundwater flows, precipitation, and water demand at a field level. While this  
43 detailed policy may retrieve the maximum net benefit from management it may require a high  
44 level of monitoring and enforcement which most likely renders it unattractive due to the high  
45 economic cost as well as political infeasibility. These complications generally make simpler  
46 policies, such as uniform taxes, quantity restrictions, or simple markets more attractive to water  
47 managers and policy makers. Our goal in this paper is to investigate how well simple policies,  
48 in particular, policies that are spatially uniform, perform in terms of increasing net benefits. Can

49 simple policies that ignore the underlying hydrogeology of the aquifer deliver substantial net  
50 benefits and what is the distribution of these net benefits across the farmers on the aquifer?

51 One highly touted policy is a water market where permit holders can trade for rights to  
52 groundwater extraction. Several countries including Australia, Chile, India, and the United  
53 States have instituted various forms of water markets (Bauer 1997, Mukherji 2004, Brennan  
54 2006, Brown 2006, Hadjigeorgalis 2009, Goemans and Prichett 2014). Policy experts have also  
55 called for expansion of water markets as an effective tool to deal with spatial inefficiencies in  
56 reducing the costs of water restrictions (Thompson et al. 2009). Several studies have analyzed  
57 possible gains from water markets in general, pricing in such markets, and practical concerns of  
58 adopting a market (Colby et al. 1993, Murphy et al. 2000, Weinberg 2002, Didri and Khanna  
59 2005, Palazzo and Brozovic 2014, Brozovic and Young 2014) as well as the interaction of water  
60 markets and water quality (Weinberg et al. 1993). Carey and Zilberman (2002) evaluate  
61 technology choice, crop choice, and capital investment with water markets. Palazzo and  
62 Brozovic (2014) find that groundwater trading could significantly reduce the abatement costs of  
63 farmers and therefore provide cost savings, but that the cost savings can vary greatly by location  
64 when trading restrictions are enforced. Others highlight the important struggles and design  
65 considerations when implementing groundwater markets, such as strong and consistent  
66 institutions across basins (Wheeler et al. 2014).

67 We are interested in what might be called "second best" groundwater management  
68 policies, in the sense that they are simple instruments to implement while yielding a higher net  
69 benefit than doing nothing. The nomenclature may be slightly misleading as we do not actually  
70 identify the second best policy; we assess simple policies in the absence of the first best, as  
71 measured by the present value net benefits to users compared to the status quo.<sup>1</sup> In particular, we

72 determine the present value net benefits compared to the status quo from spatially uniform price  
73 and quantity restrictions. We also investigate how static water markets perform over the life of  
74 the aquifer. Models analyzing the benefits of water markets (Palazzo and Brozovic 2014)  
75 implicitly assume that exhaustion is not a primary concern therefore there are only benefits from  
76 water markets in a static framework. But simple water markets that do not specifically account  
77 for local depletion could be damaging over time as they may exacerbate depletion of a  
78 productive well. Other studies have examined pricing policies and efficiency; Tsur and Dinar  
79 (1997) review different pricing policies and water markets and consider their implementation  
80 costs across many countries. Sekhri (2011) studies the effect of public provision of groundwater  
81 and finds that it may conserve water in Northern India. Burness and Brill (2001) investigate  
82 second best policy measures in Curry County, New Mexico, and find significant differences  
83 between the first best and second best policies, but also find overall net benefits to be small.  
84 Like many other studies, Burness and Brill (2001) use a 'bathtub' model in which the aquifer is  
85 modeled as a single cell and the height of water is uniform across the entire aquifer, making  
86 lateral water movement instantaneous. Thus, when a withdrawal of water occurs water decreases  
87 in height throughout the aquifer in a uniform fashion, as it would when draining a bathtub.  
88 Another implicit assumption in the bathtub model is that land quality and farmers' technology is  
89 uniform, so that the surplus earned from extraction is equivalent to that of a single representative  
90 farmer. Thus, these models do not assess the role of spatial heterogeneity nor the distribution of  
91 gains and losses across farmers.

92 We assess the ability of simple spatially uniform groundwater management policies --  
93 policies that may be appealing in a realistic setting due to their simple design -- to yield net  
94 benefits in an area where groundwater management is driven by aquifer depletion. We use a

95 multi-cell model of the aquifer in which groundwater flows from cell to cell, consistent with the  
96 hydrologic properties of the aquifer. By explicitly modeling the lateral flow of water between  
97 cells in the aquifer we provide a more accurate representation of local water scarcity and water  
98 depths that individual farmers face. This distinction is important as the size and distribution of  
99 net benefits can vary based on location or heterogeneity in demand for water as seen in Guilfoos  
100 et al. (2013).

101 Others before us have investigated the gradual movement of groundwater and its  
102 implications for policy (Zimmerman 2001, Brozovic et al. 2010, Savage and Brozovic 2011,  
103 Athanassoglou et al. 2012, Suter et al. 2012, Kuwayama and Brozovic 2013) and there is a  
104 growing trend in the literature to incorporate lateral water flows into economic analyses. The  
105 lateral flow of water has been considered, for example, in the context of trading ratios in water  
106 markets (Palazzo and Brozovic 2014), land-surface zoning (Adams and Foster 1992) and well  
107 spacing requirements (Johnson 1982). Mulligan et al. (2014) also use a similar modeling  
108 approach to our paper but ours is distinct in three important ways. We construct demand for  
109 groundwater in which costs depend on the extraction rate and level; they use crop choice where  
110 costs do not vary with extraction. We explicitly model extraction costs as an important element  
111 of the changing groundwater height. They restrict their analysis to a flat tax and uniform quota--  
112 we include these policies but also consider variable taxes, water markets, and local management  
113 schemes. We also differentiate our contribution by evaluating the drivers of the individual  
114 benefits from these policies and look at the distribution of net benefits. We focus on determining  
115 the spatial and therefore, across farmer, distribution of net benefits from simple groundwater  
116 management strategies in the presence of low hydraulic conductivity.



117           The specific policies that we investigate are: 1) a flat tax, which is uniform over space  
118 (and so also farmers) and time; 2) a temporally variable tax, which is uniform over space and  
119 farmers but varies over time; 3) quantity restrictions, which are percentage reductions that are  
120 uniform over space and time; 4) static water markets, which allocate water across space but not  
121 across time; and<sup>2</sup> 5) local area management where a smaller area within the aquifer is managed  
122 with simple pricing and quantity policies. In each case, we focus on the optimal policy which  
123 achieves the highest net benefit possible given constraints on the resolution of the policy tool,  
124 such as constraining the policy to be uniform across the aquifer. To simplify comparison, we  
125 assume that the tax revenues raised under the two tax policies are returned to the farmers via a  
126 non-distortionary lump sum transfer. The water markets are overlaid on the pricing and quantity  
127 policy tools; for example we use the optimal trajectory of total water extracted under the flat tax  
128 to define the amount of permits distributed in each period in the water market and without any  
129 additional restrictions due to local depletion. We assess the relative effectiveness of these  
130 policies by calibrating our model to the Groundwater Management District 4 in Northwest  
131 Kansas, which overlays the Ogallala Aquifer and which is subject to concerns of depletion (see  
132 figure 1).

133           We choose these policies because the differentials between them identify factors that  
134 contribute to the distribution of net benefits across different farmers and their relevance to  
135 groundwater management practices. For example, the difference between the optimal flat tax  
136 and the optimal variable tax identifies the degree to which an improved inter-temporal allocation  
137 adds to the net benefits from groundwater management. The difference between an optimal flat  
138 tax and the water market using the same quantities identifies the additional net benefits when  
139 water is allocated to areas with the highest marginal value across space but not across time.

140 Markets will capture more net benefits than a uniform policy in a given period, because a  
141 uniform tax raises the already heterogeneous cost of pumping so does not equalize marginal  
142 returns while trading allows for spatially differentiated water use if low-value irrigators sell to  
143 high-value irrigators. An alternative to markets, which may be more feasible, is to have  
144 spatially non-uniform policies such as quantity restrictions tied to local hydrologic conditions.  
145 This local management paradigm underlies the Kansas law that enables the creation of Local  
146 Enhanced Management Areas (LEMAs) which are smaller geographical units of management  
147 voluntarily formed and managed by the farmers residing in the area.

148 Our primary contributions to the literature are twofold. First, we determine the spatial  
149 distribution of net benefits across individual farmers from the specific policies we consider.  
150 Second, we identify the micro-level factors that underlie that spatial distribution of net benefits  
151 and that result in some farmers having significant gains compared to others. By modeling a  
152 basic component of hydrology, the lateral movement of water, we add spatial detail to our model  
153 that captures an important element of realism that farmers encounter and which will help  
154 determine more realistically the height of water that farmers face and the particular benefit that  
155 they will experience from a groundwater management policy. The distribution of net benefits  
156 can be important when considering how politically feasible a policy is; if the median user does  
157 not benefit from a given policy we can expect that the policy may be difficult to implement in a  
158 popular vote. The distribution of net benefits may also be important to policy design because  
159 some farmers may have large gains from a policy even though the average gains are  
160 insignificant.

161 Our results for the Ogallala aquifer in the northwest section of Kansas suggest that simple  
162 pricing policies and quantity restrictions may not be very effective and achieve small net benefits

163 because of their spatially uniform properties. These results are subject to a number of  
164 assumptions to be generalizable to other groundwater management situations; parts of the aquifer  
165 are depletable in the near future without chance of recovery, there is heterogeneity across the  
166 aquifer in physical or demand characteristics, sources of stochasticity are not important to net  
167 benefits over the long term, the ability to substitute to surface water supplies are limited, and  
168 there are no additional restrictions or rules effecting groundwater management. A sobering  
169 finding is that simple water markets that do not account for the possibility of local aquifer  
170 depletion can actually perform worse over the life of the aquifer compared to simple pricing  
171 policies because they allocate water to places with high marginal returns in a given period, but  
172 those same places run out of water earlier which becomes detrimental to the benefits of the  
173 policy over time suggesting to us that more spatially or temporally complex markets could be a  
174 productive institution for which to search. There is a wide variation in returns from each policy  
175 and we do not find overall popular support, by majority rule, for the simple aquifer wide policies.  
176 But we find significant gains in certain areas of the aquifer that we study, and significant  
177 improvements in water markets when locally restricted. This suggests the possibility of finding  
178 popular support for restrictive policies by targeting areas with large potential gains and  
179 announcing a need for localized management policies in those areas. Through uncovering the  
180 distribution of net benefits from each policy we can identify the factors determining those net  
181 benefits. For all policies evaluated in this article, the areas that gain the most are the areas in the  
182 aquifer that run dry in the absence of a policy for which farmers can no longer irrigate the land.  
183 Other areas with high net benefits are those with higher per acre return from irrigation and lower  
184 extraction costs, *ceteris paribus*.

185

186 **Governance**

187 We apply our economic/hydrologic model to the northwest section of Kansas where policy  
188 makers are considering conservation measures in an attempt to better manage the Ogallala  
189 aquifer. The Governor of Kansas has proposed a form of water markets referred to as water  
190 banking. Water banking was set up in 2005 with the goal of restoring flows to water scarce areas  
191 and to support water trading in central Kansas (Central Kansas Water Bank Association Five  
192 Year Review and Recommendations 2011). The water bank oversees the deposit, sale or lease of  
193 water rights and receives a small fee for each transaction it facilitates but has been utilized by  
194 few farmers so far. Water rights deposited in the bank are limited to the quantity historically  
195 used by the farmer, which may be less than the authorized water right so that unused water rights  
196 are restricted from transfer. Under water banking, water available for use must be reduced by a  
197 minimum of 10%. There are two forms of reductions possible: a 15% consumptive use reduction  
198 that is applied when a water right is deposited in the bank and another 5-12% conservation  
199 reduction when leasing a water right. These reductions are required under current policy to be  
200 taken together, so that first a 15% reduction is applied when the water is banked then a minimum  
201 of an additional 5% is reduced from the balance.<sup>3</sup> These reductions are meant to encourage less  
202 water use but may be a deterrent to participation in the water market because they act as a  
203 penalty to participation. There is an important distinction between being voluntarily subject to a  
204 reduction in water use ex post in order to take part in a trading program versus everyone being  
205 subject to a reduction ex ante and then taking part in a voluntary trading program. Also if the  
206 authorized water extraction is not binding before using the water bank then there is not much  
207 benefit in participating in the water market for an individual farmer. These reasons may explain

208 why the bank has been used infrequently so far. This observation motivates our model of a water  
209 market where restrictions are made up front and then trading for water rights may occur.

210 Current legal structures in Kansas make aquifer-wide trading difficult. For example, each  
211 trade involves a revision to the water right of the buyer and seller, which must be approved by  
212 the Division of Water Resources. Among the requirements the trade must meet is that both  
213 parties are extracting water from the same "local source of supply." Further, the increased  
214 pumping by the buyer must not impair the water rights of her neighbors by reducing their water  
215 availability. In Kansas, these requirements are difficult to meet. For the purpose of our analysis,  
216 we consider a well-functioning market where water can be traded freely and costlessly among  
217 farmers at any given point in time, although we recognize that this would require major changes  
218 and redefinitions of water rights as they are currently defined in northwest Kansas.

219 An alternative to markets are spatially non-uniform policies such as quantity restrictions  
220 tied to local hydrologic conditions. Kansas has legislated the opportunity for localized areas  
221 within the Ogallala to form and create their own management plans, the LEMAs. There are six  
222 LEMAs within our area of study in northwest Kansas, but only one of these LEMAs has actively  
223 moved to reduce water extraction. The idea behind these smaller sub units within the aquifer is  
224 that by allowing more homogeneous communities to form institutions and rules there may be  
225 more incentives for them to voluntarily reduce collective water usage. The one active LEMA,  
226 Sheridan County 6 High Priority Area (SD-6 HPA), is the first LEMA to be created in Kansas, in  
227 2012, and has initiated management plans that involve a 20% reduction of their 2010 authorized  
228 limits to groundwater extraction by well. (See <http://gmd4.org/> (SD-6 HPA enhanced  
229 management proposal) for more detail.) Unrestricted trading between water right holders is

230 allowed within the LEMA. However, to date there have been no trades between water right  
231 holders within SD-6 HPA.

232

### 233 **Model**

234 We construct a multi-cell model of an aquifer in which groundwater flow is governed by  
235 Darcy's Law. Darcy's Law is an equation used in hydrology that relates the characteristics of the  
236 aquifer (eg. soil type, hydraulic gradient) to the volume of water that flows from one area in the  
237 aquifer to another adjacent area in the aquifer in a given period of time. The model is  
238 constructed with  $N$  cells ( $n = 1, 2, \dots, N$ ) and  $I$  farmers ( $i = 1, 2, \dots, I < N$ ) that exist on a subset  
239 of the cells that overlies the aquifer, meaning that there are areas of land above the aquifer that  
240 are not irrigated. Farmers are stationary and choose the amount of water to extract from their  
241 well to irrigate crops. Each farmer occupies no more than a single cell and there is only one  
242 farmer on each cell. Furthermore, each farmer owns only a single well so that there are ( $I < N$ )  
243 wells in our model. Because a farmer cannot occupy more than one cell and nor can there be  
244 multiple farmers on any given cell we ensure a unique mapping between cells, wells and farmers  
245 and these terms can be used interchangeably in the text that follows. To simplify notation, we  
246 refer to the cell occupied by farmer  $i$  as cell  $i$  and the well owned by farmer  $i$  as well  $i$ .

247 Many studies assume a bottomless aquifer in order to evaluate the extraction path of  
248 water as it goes to the steady state. We institute an uneven bottom to the aquifer that is location  
249 specific, an accurate representation of the Kansas aquifer modeled in this article. The  
250 significance of instituting a bottom that varies throughout the aquifer is that some cells of the  
251 aquifer that save water increase flows to adjacent areas with lower levels of water, thus  
252 extending the life of those cells of the aquifer and delaying or avoiding potentially large losses.

253 Equation (1) describes the demand for water

254

$$255 \quad W_{it} = g_i + k_i P_{it} \quad (1)$$

256

257 where  $W_{it}$  is the volume of water demanded (acre feet),  $g_i > 0$  and  $k_i < 0$  are demand parameters  
 258 and  $P_{it}$  is the price of water (\$/acre feet) for farmer  $i$  at time  $t$  (years). We assume that wells are  
 259 dug deep enough to extract up to the maximum depth possible so the only cost to the farmer is  
 260 the marginal pumping cost which is determined by the lift water needs to pumped. The marginal  
 261 pumping cost for farmer  $i$ ,  $\bar{P}_{it}$ , is thus given by:

262

$$263 \quad \bar{P}_{it} = C_1(LS_i - H_{it}). \quad (2)$$

264

265  $C_1 > 0$  is the marginal cost of pumping one acre foot of water per additional foot of  
 266 lift,  $LS_i$  is the land surface elevation faced by farmer  $i$  (feet) and  $H_{it}$  is the water level (feet) in  
 267 the single well owned by farmer  $i$  at time  $t$ , and the differential between them is the lift (feet) that  
 268 farmers must pump water to irrigate their crops. The equation of motion for the height of water  
 269 in farmer  $i$ 's well is defined as

$$270 \quad H_{i,t+1} - H_{it} = \frac{R_i}{A_i S} - \sum_{j \neq i}^J \left( \frac{K_i C A_{ijt} (H_{it} - H_{jt})}{d_{ij} A_i S} \right) - \frac{(1 - \alpha) W_{it}}{A_i S} \quad (3)$$

271

272 where  $R_i$  is volumetric natural recharge (acre feet), and,  $K_i$ , hydraulic conductivity (feet/year)  
 273 describes the nature of the soil that water flows through is location specific but time invariant.  
 274 Specific yield<sup>4</sup>,  $S$  (unitless), is the volume of water a unit of soil can hold and  $\alpha$ , the return

275 coefficient, is the fraction of water extracted that percolates back into the aquifer.  $A_i$  is the  
 276 surface area of the land that a farmer inhabits (acres) and  $CA_{iji}$  is the cross-sectional area through  
 277 which water flows between the cells adjacent to farmer  $i$ 's cell (acres). The cross-sectional area,  
 278 the area that water flows through, changes over time by the average of the saturated thickness  
 279 between two adjoining cells: if water is extracted faster than the natural recharge and lateral  
 280 flows can replenish the cell, the saturated thickness for that cell will decrease as will the cross-  
 281 sectional area.  $J$  is the number of adjacent cells that share a side with cell  $i$ . The distance  
 282 between adjacent cells  $i$  and  $j$ ,  $d_{ij}$  (feet), is equal to the distance between the centroid of each cell.  
 283 Including the interaction term between cells creates the difference between a model with finite  
 284 hydraulic conductivity such as this model and the bathtub model that implicitly has instantaneous  
 285 lateral groundwater flows.

286 The aquifer is restricted to have a cell specific bottom with elevation  $B_i$  (feet), which  
 287 dictates the minimum height of water in a cell. Water can still flow through cells until there is no  
 288 water left; when saturated thickness is equal to zero water can only flow into the cell. Farmers  
 289 on the other hand can only pump water until saturated thickness is equal to  $\delta$  as stated in  
 290 Equation (4)

291

$$292 \quad W_{it} = \begin{cases} = 0 & \text{if } H_{it} < B_i + \delta \\ > 0 & \text{if } H_{it} \geq B_i + \delta \end{cases} \quad (4)$$

293 Farmers face this constraint because pumping becomes infeasible before saturated thickness  
 294 reaches zero: as saturated thickness is reduced a greater amount of soil and rock gets pumped up  
 295 with the groundwater eventually making it impossible to pump water. Once the water level in  
 296 farmer  $i$ 's well reaches this level of saturated thickness it can no longer be pumped for the rest of  
 297 the simulation, that is, we assume that the natural recharge is small enough that once wells go



308 dry they are typically not usable for irrigation any longer and the cessation of irrigation is  
309 irreversible. While this is not always the case in practice, it is true that once wells go dry they  
300 are typically not used for irrigation again; for institutional reasons farmers lose legal access to  
301 the water rights when they go unused in Kansas.

302

### 303 *Farmer Behavior*

304 To evaluate alternative water management policies in our model we assume a baseline farmer  
305 behavior, apply policy scenarios, and evaluate the private net benefit resulting from a given  
306 policy. Our baseline assumption is that farmers are myopic and each farmer  $i$  maximizes her  
307 private net benefit from agriculture in each period sequentially, with no multi-period decision-  
308 making considered and without regard to other use or non-use values associated with water use.  
309 This myopic behavior is referred to as competitive pumping in much of the groundwater  
310 literature. The reasons for assuming this behavior are as follows: 1) it has been empirically  
311 difficult to reject myopic farmer behavior (Savage and Brozovic 2011; Suter et al. 2012), 2) Karp  
312 (2012) shows that when there are more than a few agents extracting a common pool resource that  
313 open-access behavior is a good approximation under many conditions, and 3) in a complex  
314 spatial groundwater model the informational assumptions needed to assume individual strategic  
315 behavior across the aquifer are high. For example, it seems unrealistic to assume that a farmer  
316 knows all current and future lateral flows through the aquifer and will engage in the iterative  
317 process needed to calculate a best response extraction path in a detailed model of an aquifer.

318 Net benefit for farmer  $i$  at time  $t$  is given by Equation (5), derived from Equations (1) and  
319 (2).

320

321 
$$Net\ Benefit_{it} = \frac{W_{it}^2}{2k_i} - \frac{g_i W_{it}}{k_i} - C_1(LS_i - H_{it})W_{it}. \quad (5)$$

322

323 The first order condition for simple profit maximization can be found by differentiating  
 324 equation (5) with respect to water use: taking water height in the well as given in each period,  
 325 each farmer's optimal extraction is where the marginal benefit of water use is equal to marginal  
 326 pumping cost:

327

328 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) = \bar{P}_{it}. \quad (6)$$

329

330 The discounted net benefit for the entire aquifer over the model horizon is given by Equation (7)

331

332 
$$DiscountedNB_{it} = \sum_i^I \sum_t^T \frac{1}{(1+r)^t} \left( \frac{W_{it}^2}{2k_i} - \frac{g_i W_{it}}{k_i} - C_1(LS_i - H_{it})W_{it} \right). \quad (7)$$

333

334 In the baseline scenario, farmers over-extract groundwater at their own well due to the  
 335 shared properties of the aquifer; in the social planner's problem there is an additional term in  
 336 Equation (6) capturing the marginal user cost. In the scenarios that follow we evaluate the net  
 337 benefits under second best pricing policies as well as quantity restrictions. We do this by  
 338 maximizing Equation (7) subject to the constraints of each policy (in addition to the other model  
 339 constraints) and comparing the net benefit to that obtained under the baseline scenario of myopic  
 340 competitive pumping in the absence of any policy restrictions. In effect, this amounts to defining  
 341 the policy instrument as the control variable to find the optimal constrained policy. In the base

342 case scenario farmers are restricted to pumping up to their 2010 authorized limit.<sup>5</sup> The  
343 authorized limit is assigned by the Kansas Water Authority and puts a cap on the acre feet of  
344 water allowed to be pumped by a well.

345

#### 346 *Flat Tax*

347 The flat tax is defined in this paper as a tax that is uniform across all the farmers in the aquifer as  
348 well as constant over time. That is, the tax raises the per unit price of water for all farmers by the  
349 same percentage. In the base case farmers choose  $W_{it}$  defined by the price of water in Equation  
350 (2). With a flat tax farmers choose  $W_{it}$  defined by the price of water in Equation (8). Note that  
351 because of differences in location relative to other farmers, height of water in the well, and  
352 spatial variation in the physical properties of the aquifer each farmer is affected differently by the  
353 flat tax even though all farmers face an identical tax rate. In particular, farmers with a greater lift  
354 face a higher tax in dollar terms compared to farmers with lower lift.

355 Farmers adjust their behavior by setting the marginal benefit of extraction equal to the  
356 marginal cost of extraction in the face of the optimal flat tax as described in Equation (9).  
357 Discounted net benefit is measured by Equation (7) and the flat tax rate chosen is the one that  
358 maximizes the value of this equation which is the net benefit, a tax refunded net benefit. This  
359 captures the benefit of reduced groundwater pumping while making the results comparable to  
360 other non-tax based policies.

361

$$362 \quad \bar{P}_{it} = C_1(LS_i - H_{it}) * (1 + Taxrate) \quad (8)$$

363

$$364 \quad \frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) * (1 + Taxrate) \quad (9)$$

365 *Variable Tax*

366 The variable tax is a tax that is uniform across all the farmers in the aquifer but is allowed to vary  
367 over time. We find the optimal variable tax that maximizes the discounted net benefit over the  
368 entire aquifer. With a variable tax farmers choose  $W_{it}$  defined by the price of water in Equation  
369 (10). Farmers set the marginal benefit of extraction equal to the marginal cost of extraction in  
370 the face of the variable tax as shown in Equation (11). For the sake of computational ease, we  
371 restrict taxes to change six times over the course of the simulation: as the number of parameters  
372 to be estimated increase the parameter space increases exponentially making it numerically very  
373 burdensome in a detailed model like ours.<sup>6</sup> Discounted net benefit over the entire aquifer is  
374 again measured by Equation (7) which is the tax refunded net benefit.

375

376 
$$\bar{P}_{it} = C_1(LS_i - H_{it}) * (1 + Taxrate_t) \quad (10)$$

377

378 
$$\frac{W_{it}}{k_i} - \frac{g_i}{k_i} = C_1(LS_i - H_{it}) * (1 + Taxrate_t) \quad (11)$$

379

380 It is important to note that in both the flat and variable tax scenarios, we assume that the  
381 tax revenue raised is returned to the farmers through a non-distortionary lump sum transfer so  
382 that the net benefits may be calculated without the tax and given by equation (7). This simplifies  
383 the comparison between tax policies, quantity restrictions, and water markets.

384

385 *Quantity Restrictions*

386 In Kansas, each well is restricted to a maximum quantity of water extracted per year. In this  
387 scenario we use the acre feet per well allocated in 2010 to set this limit and explore cases where

388 this limit is reduced by the same percentage for all farmers, like a uniform rollback of the  
 389 authorized water rights. Farmers will behave just as they have in the base case scenario but will  
 390 only be allowed to extract up to the volume of water defined by the limit in Equation (12)

391

$$392 \quad W_{it} \leq (1 - x) * Limit_{i,2010} \quad (12)$$

393

394 where  $x$  refers to the percentage reduction below the 2010 allocated limit for farmer  $i$ . Equation  
 395 (6) still describes the behavior of the farmer in a given period but now farmers are restricted by  
 396 Equation (12). As before, discounted net benefit is measured by Equation (7).

397

### 398 *Water Market*

399 In this section we describe the properties of the water market and formalize the equilibrium state  
 400 that exists when a market is established. We describe the water market as a static problem with a  
 401 constraint on the total water extracted in any period,  $\overline{W}_t$  (total number of permits issued) but with  
 402 no other constraints such as those due to local depletion arising from the market itself. In this  
 403 water market, farmers are not constrained by individual limits but by the final number of permits  
 404 they hold. The aggregate net benefit in any period is given by the expression in parentheses in  
 405 equation (7) and is subject to the constraint that  $\sum_i^I W_{it} \leq \overline{W}_t$ . The Lagrangian for the problem is  
 406 given by Equation (13)

407

$$408 \quad \mathcal{L} = \sum_i^I \left( \frac{W_{it}^2}{2k_i} - \frac{g_i}{k_i} W_{it} - C_1(LS_i - H_{it})W_{it} \right) - \lambda_t \left( \sum_i^I W_{it} - \overline{W} \right) \quad (13)$$

409

410 where the height of water,  $H_{it}$ , in any period is determined by the actions of the farmers in the  
 411 previous periods, but is considered exogenous in this problem. The solution to (13) gives the  
 412 optimal allocation of water across farmers at a point in time, but does not insure an optimal  
 413 allocation of water to farmers over time. At the optimum, the marginal net benefit is equalized  
 414 across all farmers, and is equal to the permit price,  $\lambda_t$ , so that

415

$$416 \quad \frac{W_{it}}{k_i} - \frac{g_i}{k_i} - C_1(LS_i - H_{it}) = \frac{W_{jt}}{k_j} - \frac{g_j}{k_j} - C_1(LS_j - H_{jt}) = \lambda_t \quad \forall i \neq j. \quad (14)$$

417

418 By substituting Equation (14) into the constraint that total water extracted cannot exceed  $\overline{W}_t$ , we  
 419 retrieve the optimal allocation of water as

420

$$421 \quad W^*_{it} = \frac{\overline{W}_t + C_1 \sum_{j \neq i}^J \left[ \left( (LS_i - H_{it}) - (LS_j - H_{jt}) \right) k_j \right] + \sum_{j \neq i}^J \left( \frac{g_i}{k_i} - \frac{g_j}{k_j} \right) k_j}{\sum_{j \neq i}^J \left( \frac{k_j}{k_i} \right) + 1}. \quad (15)$$

422

423 This describes the equilibrium allocation of water pumped for all farmers in a period as  
 424 there are no further benefits from trade. Intuitively we can think of three main components  
 425 deciding the allocation--acres irrigated, cost of extraction, and marginal productivity of the land.  
 426 More acreage, less cost, and highly productive land gets larger allocations of water. The  
 427 denominator of equation (15) accounts for relative number of acres irrigated compared to the  
 428 other farmers: holding lift and other factors determining the productivity of irrigation constant,  
 429 the only difference between the water demand across farmers, and therefore between  $k_i$  and  $k_j$ , is  
 430 due to a difference in the number of acres irrigated in cells  $i$  and  $j$ . A farmer with more acres

431 irrigated gets a higher allocation from the water market, *ceteris paribus*. In addition, since the  
432 marginal extraction cost per additional foot of lift is the same across all farmers, extraction cost  
433 differences are determined by the current period lift,  $LS_i - H_{it}$ , with farmers receiving larger  
434 allocations when they have smaller current period lift and therefore extraction costs. The ratio  
435  $g_i/k_i$  is the intercept in the inverse demand function for water and reflects the marginal  
436 productivity of irrigation: it captures the effects of unobservables such as soil quality and micro  
437 climate which lead to different yields per acre. The more productive farmers receive larger  
438 allocations of water.<sup>7</sup>

439 We assume there is an interior solution and that the total water constraint is binding at  
440 each time period. Farmers who run out of water at their location are forced to shut down and  
441 cannot participate in the market. The farmer specific net benefit from trading permits depend on  
442 the initial allocation of permits which can be manipulated to make all farmers better off, or any  
443 other distribution of gains that are desired. We focus on the final distribution of water allocated  
444 by the water market to farmers and compare it directly to the welfare of farmers under perfect  
445 competition to simplify the analysis. As before, aggregate discounted net benefit is measured by  
446 Equation (7).  $\bar{W}_t$  comes from the given constraint, since we layer the water market on top of  
447 other policies  $\bar{W}_t$  will be the total water quantities retrieved by a simple pricing or quantity  
448 policy in each period.

449

#### 450 *Local Management Policies*

451 The local management policies mimic the policies over the whole aquifer, as given in the  
452 sections above except each policy is applied to one local management area. Farmers in that area  
453 are subject to the simple policy while farmers outside of the local management area are left to the

454 baseline behavior of myopic pumping. For the pricing policies and quantity restrictions only the  
455 local management area is subject to the tax or quantity restriction as given by Equations (8) and  
456 (10), respectively. For the water market trading is restricted to the local management area, and  
457 the local area restriction,  $\overline{W}_t$ , is the total water quantities retrieved by a simple pricing or quantity  
458 policy in each period from the local management area. Each farmer in the market over the local  
459 management area is allocated water as defined by Equation (15). The discounted net benefits are  
460 calculated as before with Equation (7) for all policies.

461

## 462 **Data**

463 We calibrate our model to the northwest Kansas section of the Ogallala aquifer using detailed  
464 data sources of water demand and of location specific physical properties of the aquifer. We  
465 obtain spatially detailed parameters of hydraulic conductivity, saturated thickness, and natural  
466 recharge through the Kansas Water Office (KWO). Summary descriptive statistics of the  
467 physical properties of the aquifer are given in table 1. We should note that when calibrating our  
468 model to the Kansas data where there are multiple farmers occupying the geographical area  
469 delineated by a single cell in our model, we aggregate those farmers into a single representative  
470 farmer for that cell. We run each model simulation for ninety periods as the discounted net  
471 benefit becomes insignificant beyond this point, with each period representing one year.<sup>8</sup>

472

## 473 *Water Demand Estimates*

474 We estimate water demand from a field level panel of observations utilized by Hendricks and  
475 Peterson (2012) for the Groundwater District 4 section of Kansas that we study. Following  
476 Hendricks and Peterson (2012), we construct a linear per acre demand curve for water and apply



477 our estimates to farmers in the model via GIS maps of field location and documented irrigated  
478 acreage of the fields. We incorporate spatial fixed effects to control for unobservable spatial  
479 characteristics, such as soil productivity. The unit of observation for this dataset is the individual  
480 well; water use and well depth are self-reported by farmers from 1992 to 2007, in an unbalanced  
481 panel. Equation (16) describes the equation estimated,

$$482$$
$$483 \quad AW_{it} = \beta^0 + \beta^1(CP_{it}) + \beta^2(P1_{it}) + \beta^3(P2_{it}) + \beta^4(EV_{it}) + \textit{Spatial fixed effects}$$
$$484 \quad \quad \quad + \textit{TimeDummies} + \varepsilon_{it} \quad (16)$$
$$485$$

486 where  $AW_{it}$  is the applied acre feet of water per acre,  $CP_{it}$  is the cost of pumping an acre foot of  
487 water one foot in lift,  $PI_{it}$  is the precipitation from January to April in inches,  $P2_{it}$  is the  
488 precipitation from May to August in inches,  $EV_{it}$  is evapotranspiration from May to August in  
489 inches, *TimeDummies* are individual dummy effects for each year that track aggregate changes  
490 over time, whereas spatial fixed effects account for time invariant differences across space such  
491 as soil quality and are consistent in size and space with the cells of the groundwater model as  
492 defined in the simulations.  $\varepsilon_{it}$  is the error term. The summary statistics for these variables are  
493 shown in table 2. The price (pumping cost) of water to a farmer is determined by energy prices  
494 and the vertical distance that water is pumped.

495 We estimate Equation (16) using ordinary least squares. We do not specify crop choice  
496 or technology so that these variables vary along the demand curve. In effect this provides an  
497 estimate of an average long run demand curve implicitly changing crop and technology over time  
498 based on the farmer's location on the demand curve. For simplicity we do not investigate the  
499 change in acreage associated with a change in the price of water but focus solely on the reduction

500 of water used due to an increase in the price of water and hold acres irrigated constant for a cell  
501 throughout the simulations. The results for the water demand estimates are given in table 3.

502 The slope of demand curve for groundwater is given by the estimated coefficient on the  
503 pumping cost,  $\beta^l = -0.00395$ . We use the spatial fixed effects ( $SFE_i$ ) estimated from equation (16)  
504 as parameters in the simulation model, specifically as the per acre intercept for each cell in the  
505 model. To specify our model consistently with the data we estimate the average slope of the  
506 water demand per acre curve across the region of study, but allow for intercepts to shift by cells  
507 for differences in micro-climates or productivity of the land. This means that while each  
508 representative farmer in the simulation model has a common per acre slope of the demand curve  
509 they have different per acre intercepts. Furthermore, even when the per acre slope and intercept  
510 are the same for two farmers in the simulation model, total water demanded may still be different  
511 because of differences in the number of irrigated acres (determined by the water use data from  
512 KWO). Thus, the demand curve for water per irrigated acre is parameterized as

513

$$514 \quad AW_{it} = SFE_i - 0.00395 * P_{it}. \quad (17)$$

515

### 516 *Ogallala Aquifer Properties*

517 The KWO provided detailed estimates of hydraulic conductivity, saturated thickness, and natural  
518 recharge in GIS maps that are equivalent to cells in our model. For the land surface parameter  
519 we use the 2013 National Elevation Dataset (NED) in the form of 1 arc seconds, sourced from  
520 the United States Geological Survey. We inform our model with these detailed spatial  
521 descriptions of the physical properties of the aquifer.

522 We collect the water demand estimates and physical parameters of the aquifer and import  
523 them into the model using NetLogo, software employed in agent-based models.<sup>9</sup> Figure 2 depicts  
524 the northwestern Kansas section of the Ogallala aquifer that we model, where grey cells with  
525 black dots represent areas that farmers irrigate and white cells represent land over the aquifer that  
526 is not irrigated. Black cells are areas that are not a part of the aquifer. We take the linear  
527 demand per acre given in Equation (17) and multiply that by the acreage irrigated in a cell to  
528 determine the demand for water in a given cell, and for a given representative farmer in that cell.  
529 This provides a heterogeneous spatial estimate of water demand across the aquifer. The areas  
530 that border the north and west sides of the aquifer are assumed to have no lateral flows with the  
531 aquifer, this may over or under estimate the lateral flows depending on actual height of water in  
532 those locations.

533 *Model Validation*

534 To validate the model we use 2001 estimates of saturated thickness and height of water in cells,  
535 the long run averages of the hydraulic conductivity and recharge provided by the KWO, the  
536 elevation data from the NED and the per acre demand for water from equation (17) and predict  
537 the height of water in each cell in the aquifer in 2010. We interpolate the height of water in the  
538 aquifer at both 2001 and 2010 using the well data from these years and smoothing these heights  
539 over the rest of the aquifer using the interpolation function and Inverse Distance Weighted  
540 method available in ArcGIS using the nearest 15 wells and a power of 2. This experiment  
541 verifies our ability to predict the dynamics of the aquifer being modeled. We retrieve a high  
542 correlation coefficient of 0.99 where the predicted height of water in the cells explains the actual  
543 height of water in 2010.<sup>10</sup>

544

545 **Results**

546 The five policy scenarios we investigate are: 1) a flat tax over time and space (FT), 2) a variable  
547 tax that changes over time but is the same for all farmers (VT), 3) quantity restrictions on the  
548 authorized amount of pumped water, 4) a water market with total water pumped equal to the  
549 amount pumped under the other three policies, in essence the water market is layered on top of  
550 the other policies investigated, and 5) Local Area Management scenarios. Table 4 contains the  
551 results for the two pricing scenarios, the quantity restrictions, and relevant water market  
552 counterparts. Since our choice of the discount rate (3%) is somewhat arbitrary, we test our  
553 results under a 1% and 5% discount rate as well. We find that when discount rates are lower  
554 (higher) the overall gains in all policies increase (decrease) but the relative differences in those  
555 policies are similar to main results in reported in Table 4 and we do not report the results under  
556 the alternative discount rates.

557 The extraction path of groundwater for the entire aquifer under these scenarios is given in  
558 figure 3. It is important to note that we restrict the amount of water pumped by farmers to their  
559 2010 authorized water limit in the base case (no policy) scenario -- 476 acre feet of water in the  
560 initial period and limited to a few farmers only -- although this restriction affects the solution  
561 minimally because it is a small amount of water, 0.13% of the total. The extraction paths for the  
562 flat tax and variable tax are quite similar (but not identical), and because of this the overall  
563 implications of the policies are similar as well. This suggests that varying the tax over time does  
564 not substantially change the aggregate net benefit compared to a policy that is both spatially and  
565 temporally uniform. The base case and quantity restricted scenario extraction paths are on top of  
566 each other in figure 3. The scenario with the optimal quantity restricted, 98% of the 2010  
567 authorized limit, in fact uses roughly 0.1% less water than the base case.

568 *Flat Tax*

569 As reported in table 2, a 1.02% gain in aquifer-wide net benefits is obtained under a flat tax of  
570 547% relative to the base case scenario with no policy and myopic farmer behavior. The high  
571 level of tax is a function of the low price elasticity of demand for water. As shown in figure 4,  
572 overall gains in net benefit are not very sensitive to small changes in tax rates, with average gains  
573 of around 1% and a wide range of tax rates providing roughly the same amount of overall gains.  
574 The optimal flat tax appears to be very high, which may cause shutdown when not returned as a  
575 lump sum transfer or be politically unpopular. This makes the flat tax pricing policy relatively  
576 unattractive.

577 While the simple tax policy does not retrieve much net benefit for farmers in total, there  
578 is substantial heterogeneity in the distribution of gains across farmers with some farmers  
579 experiencing a net benefit well above 50%. The median farmer under this scenario is worse off  
580 with a negative return from this policy, which suggests that this policy will likely be unattractive  
581 to a majority of farmers. Figure 5 shows a scatterplot of individual farmer's gains under the  
582 optimal flat tax policy with the dollar gains on the x-axis and the percent gains on the y-axis.  
583 This scatterplot shows a high density of farmers around the origin (0, 0), showing that most  
584 farmers gain little to no advantage from the policy. The farmers that benefit the most from this  
585 policy are generally ones that are located in cells that run out of water under the status quo and  
586 this policy allows them to irrigate the land further into the future and increase their welfare.

587 We examine the two farmers with the highest net benefits in dollars under the optimal flat  
588 tax scenario indicated in figure 5 by the diamonds that are circled. These two farmers have  
589 relatively large amount of irrigated acreage and a small saturated thickness that lead them to  
590 exhaust the groundwater resources in their area of the aquifer under the base case, whereas the  
591 flat tax extends the life of the aquifer at their wells. But a uniform policy that greatly benefits

592 these two farmers does not benefit the majority of farmers because it causes the majority of  
593 farmers to save either too much or too little water. The farmers with the largest percentage  
594 losses are ones that under the optimal flat tax cannot consume any water because the price is  
595 above their choke price. There are only three farmers this applies to and the size of their  
596 negative net benefits is relatively small and not material to the total gains for the aquifer.

#### 597 *Variable Tax Results*

598 The variable tax does not improve much on efficiency when compared to the flat tax, capturing  
599 approximately the same amount of the potential gains on average. We find the optimal variable  
600 tax is decreasing over time starting from 547% and declining to 379% by the end of the 90 year  
601 horizon.

602 The distribution of gains from the variable tax is essentially identical to the flat tax  
603 distribution which suggests that the time component by itself does not substantially improve or  
604 change gains when the tax policy is uniform over space and time. The general characteristics of  
605 the farmers with positive and negative net benefits under this policy are also the same as the flat  
606 tax scenario.

607

#### 608 *Quantity Restriction Results*

609 Using 2010 authorized acre feet of water limits by well, we simulate a policy that explores  
610 uniform reductions to those limits and measure the effects on discounted net benefits. The  
611 spatial component to this policy differs from the uniform tax policies in two important ways.  
612 First, the uniform tax based pricing policies will be more burdensome for farmers that have a  
613 larger lift, whereas the quantity restrictions are not necessarily correlated with amount of lift a  
614 farmer faces. Second, the potential burden that a farmer faces from a quantity restriction

615 depends on the gap between the authorized limit of acre feet of water and the profit maximizing  
616 amount of water. This gap is not uniform over the aquifer and can be large for some farmers  
617 which means that a reduction in the limit is not binding for some farmers. Figure 6 shows the  
618 gains to discounted net benefit for the aquifer from the corresponding quantity restriction. The  
619 quantity restrictions do not yield much net benefit and perform increasingly worse as they  
620 become more severe.

621 The optimal quantity restriction is 98% of the 2010 authorized limit, or a reduction of 2%  
622 below the baseline. This yields a much smaller savings in water extracted because it is a small  
623 reduction in limits and the non-binding effect it has on some farmers. And this policy yields a  
624 much smaller increase in overall net benefit compared to the simple tax policy because of the  
625 spatial distribution of the quantity restriction.

#### 626 *Water Markets Results*

627 We investigate a simple, static water market that functions like a cap and trade policy. The  
628 overall quantity of water extracted in each period is set exogenously and trading for water  
629 permits occurs in each period separately. The initial distribution of water rights has no effect on  
630 the total gains but only the distribution of gains to individual farmers. We evaluate the  
631 distribution of gains in total where permits are handed out to the final users efficiently, as if no  
632 trades were needed for ease of comparison. To reveal the overall benefit of adding a market for  
633 water permits we choose the total water extraction profiles produced in subsections *Flat Tax*  
634 *Results*, *Variable Tax Results*, and *Quantity Restriction Results* with the water market  
635 determining the allocation of water within a period to the individual farmers rather than a  
636 spatially uniform policy. It is also important to realize that only the total aquifer quantity  
637 restrictions are binding and individual quantity restrictions are removed in these scenarios.

638 Individual quantity restrictions that are binding would complicate the analysis and do not fit the  
639 goal to meet that overall water restriction and provide the optimal individual allocation in one  
640 time period.

641         There are small increases and in some cases decreases in overall net benefits from  
642 instituting markets compared to pricing and quantity policies. The main reason for the relatively  
643 poor performance of the water market is that it puts no explicit value on a well drying up and  
644 allocates water to the highest marginal users each time period. This creates a potential tradeoff  
645 between current period allocative efficiency benefits and future benefits from avoided  
646 exhaustion. Farmers can choose to participate in the water market, and always benefit when they  
647 choose to do so. But farmers can do worse in the water market when compared to other policy  
648 scenarios. We compare the water markets, which includes a restriction on the total quantity of  
649 water extracted, to the baseline scenario of no restrictions. A negative return from the water  
650 market means that even with the ability of buying or selling water permits, given their allocation  
651 of permits the farmer is worse off than if there were no restrictions and no water market over the  
652 time of the simulation. This fact causes an inefficiency that is greater than the single period  
653 allocative benefits that are provided in the market mainly because the correlation between thin  
654 saturated thickness and high immediate marginal returns from groundwater. Nonetheless, it is  
655 worth noting the considerable heterogeneity in the distribution of net benefits under the water  
656 markets. In the water markets with flat tax quantities (WMFT) scenario the farmers that  
657 experience the largest absolute increase in private net benefit are generally those that have small  
658 saturated thickness, and the life of their section of the aquifer is extended by a small decrease in  
659 pumping. Interestingly, the farmers that see the highest percentage gains compared to the  
660 baseline scenario are allocated less water by the market than under the flat tax scenario and have



661 thin saturated thickness. These farmers inadvertently benefit from the market because their life  
662 of their well is extended and therefore experience the largest gains from a market, or stated  
663 differently, the flat tax for these farmers was ‘too small.’ The heterogeneity that drives the water  
664 market in our model is obtained from the physical properties of the aquifer (depth to water,  
665 saturated thickness, hydraulic conductivity, etc.) and from the variation in water demand (spatial  
666 fixed effects, irrigated acreage).

667 The water market with the aggregate quantity of water restricted to be the same as the  
668 optimal variable tax (WMVT) quantities is similar to the water market with the aggregate  
669 extraction restricted to the optimal flat tax quantities except that it exacerbates the extinction of  
670 wells because of higher total withdrawals in the aquifer. The distribution of gains is different  
671 compared to the flat tax quantities because some farmers are allocated more water earlier in  
672 model horizon in the variable tax scenario than the flat tax scenario. These farmers run out of  
673 water earlier under the WMVT scenario and this skews the distribution of gains down even  
674 though the overall gains are very similar. This is apparent from the smaller value of the  
675 maximum in column (5) of table 4 when compared to column (4) of table 4.

676 The water markets with the quantity restricted to 98% below the 2010 allocated use or  
677 2% below the baseline yields a small improvement in net benefits from slightly over 0% to  
678 0.11%, primarily through the improved spatial distribution of water. Here the water market  
679 improves upon the allocative efficiency without materially damaging the life of the wells,  
680 leading to gains above the straight quantity restrictions.

### 681 *Local Management Results*

682 In this section we institute a LEMA in our model of the aquifer and investigate the simple  
683 policies when applied to the LEMA only, leaving the rest of the aquifer unrestrained. We

684 investigate LEMA SD-6 HPA which resides mostly in Sheridan County in Kansas and is shown  
685 in figure 7 by the dark shaded area. In 2012, this LEMA voluntarily instituted a 20% quantity  
686 restriction and we find that this restriction is not binding so that there is no benefit or loss from  
687 the policy under our model. So, instead, we apply three policies, a flat tax, a quantity restriction,  
688 and a water market, that are optimal for the sum of farmers within SD-6 HPA.

689 Table 5 shows the results for the farmers in SD-6 HPA when the aquifer wide optimal flat  
690 tax is applied to the entire aquifer and when an optimal flat tax for SD-6 HPA is applied just to  
691 that LEMA, leaving other areas unregulated. These results show that optimizing the simple  
692 pricing policy improves the outcome for the LEMA somewhat--the total net benefit for the  
693 LEMA is 5.63% when the entire aquifer is under the flat tax and 7.25% when the tax optimized  
694 for the LEMA only. The distributions of net benefits in the LEMA are similar between the two  
695 results and but the localized policy yields larger gains in overall net benefit for the farmers in the  
696 LEMA and widens the distribution by decreasing the minimum gains. The optimal quantity  
697 restricted is much higher in the SD-6 HPA than the optimal aquifer wide policy. Instead of a 2%  
698 reduction in authorized pumping, which is nonbinding for farmers in this LEMA, the optimal  
699 quantity restricted is 68%. These optimal reductions are much greater than current suggestions  
700 in Kansas and they appear to be beneficial to most farmers in the HPA when undertaken jointly.

701 Furthermore, when the water market is applied to just this LEMA there are substantial  
702 benefits, compared to the aquifer wide water market. In particular the water market with  
703 quantity restrictions in Table 5, shows that SD-6 could potentially increase discounted net  
704 benefits by 11.5% through large restrictions on pumping and allowing for trading of the water  
705 permits. The water market provides a much greater benefit when localized, compared to the

706 minimal benefit the simply water market provided over the entire aquifer. This occurs because it  
707 water rights are not moved out of the local area where depletion is especially important.

708 The total net benefit is much higher in this LEMA compared to the total aquifer net  
709 benefit from all simple policies, which may be why the LEMA formed in the first place since  
710 they have higher than average returns from implementing groundwater management policies.  
711 The farmers have an incentive to form LEMAs and cooperate when the median and total gains  
712 are sufficiently high as they may be in SD-6 HPA. This highlights how localized policies may  
713 be more beneficial than aquifer-wide policies when there are no other restrictions since the  
714 localized policies can substantially improve total benefits and take into consideration local  
715 circumstances.

#### 716 *Determinants of Net Benefits*

717 In this section we analyze how the attributes of the farmers and their location contribute to gains  
718 from the simple management policies. We use an ordinary least squares regression to identify  
719 the average contribution of natural recharge,  $R_i$ , initial saturated thickness,  $ST_i$ , irrigated acreage,  
720  $IA_i$ , initial lift,  $L_i$ , initial irrigated acreage of neighboring farms<sup>11</sup>,  $N_i$ , hydraulic conductivity,  $K_i$ ,  
721 the land elevation at the well  $SL_i$ , the water demand intercept,  $WDI_i$ , and a binary variable to  
722 indicate if the farmer's well dries up in the perfect competition scenario,  $DRY_i$ , to individual  
723 present value gain in net benefit,  $NB_i$ . We include squared terms of all the variables to capture  
724 non-linearities. We split the observations into two groups, farmers that gain from the policy and  
725 farmers that do not gain from the policy when compared to the baseline scenario. The farmers  
726 that gain a positive amount from the policy are generally the farmers who have the life of their  
727 well extended before it dries up, but the categories are not perfectly correlated. A change in net  
728 benefit is recorded as a percentage gain (loss) above (below) the perfect competition net benefit

729 for farmer  $i$ . Equation (18) describes the equation estimated and the results are reported in table  
730 6.

731

$$732 \quad NB_i = \beta^0 + \beta^1(R_i) + \beta^2(ST_i) + \beta^3(IA_i) + \beta^4(L_i) + \beta^5(N_i) + \beta^6(K_i) + \beta^6(EL_i) + \beta^7(WDI_i) + \beta^8(DRY_i)$$
$$733 \quad + \beta^9(R_i^2) + \beta^{10}(ST_i^2) + \beta^{11}(IA_i^2) + \beta^{12}(L_i^2) + \beta^{13}(N_i^2) + \beta^{14}(K_i^2) + \beta^{15}(EL_i^2) + \varepsilon_i \quad (18)$$

734

735 We only report the results from the flat tax scenarios because they are very similar to the  
736 variable tax results. It is apparent that the flat tax yielded an increase in net benefit because it  
737 extends the life of the aquifer in certain areas, the water market does this to a lesser extent.  
738 Farmers with positive net benefit under a flat tax policy, column (2) of table 6, exhibit a negative  
739 association between the percentage gain and saturated thickness. A larger saturated thickness  
740 leads to smaller gains because the farmers are less likely to run out of water. To a lesser extent  
741 more productive areas, as indicated by the larger demand intercept, and areas with smaller lift  
742 gain more as well, as shown in column (2) of table 6.

743 Figure 8 shows the spatial distribution of the farmers with an increase in net benefits  
744 under a flat tax policy, represented by the shaded cells. When compared to figure 1 there is an  
745 obvious correlation between the areas of the aquifer that have a short life span and the locations  
746 with an increase in net benefit.

747 In column (1) of table 6, we investigate the farmers that experience a negative net benefit  
748 under the flat tax policy, that is, the farmers that are worse off than if there was no policy at all.  
749 Of the farmers whose net benefits decline under the flat tax, the ones that do worse have less  
750 productive land and whose wells don't run dry. This result is driven by the fact that these  
751 farmers have lower marginal benefits from irrigation in each time period and with a large  
752 saturated thickness the wells do not dry up in the baseline scenario.

753           When water is allocated through a water market the distribution of water use changes in  
754 each time period, but we see a similar set of correlates driving the results. Column (4) of table 6  
755 shows the results for farmers with an increase in net benefits under a water market compared to  
756 the baseline scenario. Farmers with smaller saturated thickness and smaller lift see larger  
757 increases in net benefits: areas with a smaller lift have smaller extraction costs on average and  
758 areas with smaller saturated thickness see their groundwater last further into the future with a  
759 policy. Under the flat tax scenario, the signs on the coefficients of lift are different between  
760 farmers with positive net benefits in the market and negative net benefits from the flat tax,  
761 largely because in the flat tax scenario farmers with larger lifts also had larger saturated  
762 thickness and did not have their well dry up, while the benefactors of the market had larger lifts  
763 which allocated them less water through the market, but allowed them to pump longer through  
764 this reduced pumping and increased their gains. Another aspect that is different in the water  
765 markets compared to the flat tax policy is that the water demand intercept, which is related to the  
766 size of the marginal gains in a period, is negatively correlated with net benefits under the water  
767 market but positively correlated with net benefits under the flat tax policy. This arises from the  
768 relationship between the equilibrium allocations in the water market and the exhaustion of the  
769 aquifer in relatively thin saturated areas. All the farmers whose net benefits increase from the  
770 water market extend the life of their well to some degree compared to the baseline scenario but  
771 the areas with smaller saturated thickness and smaller water demand intercepts extend the life  
772 further into the future through lower water allocations in the water market in the earlier periods  
773 and obtain larger gains, even if that benefit is inadvertent since the water market does not  
774 explicitly value the life span of a well. This phenomenon also produces the signs on the  
775 coefficient of *Well dried up*, as farmers that gain from the water market are primarily ones that

776 have smaller allocations of water and extend the life of their well which produces a positive sign  
777 on the coefficient for *Well dried up*. While farmers that do worse in the water market have larger  
778 allocations of water and shorten the life span of their well which produces a negative sign on the  
779 coefficient for *Well dried up*. Water markets allocate water permits to the areas with higher  
780 current period marginal gains regardless of future period consequences. As a result the life of  
781 some wells is shortened under a water market which drives the overall difference between the  
782 gains from a simple flat tax and a water market with the identical total water quantities. To  
783 separate the contrasting effects of 1) the gain from allocating to highly productive areas in the  
784 current period through markets and 2) the loss from earlier exhaustion caused by allocating to  
785 highly productive areas with a thin saturated thickness, let us consider the gains from a water  
786 market after the first period of the simulation because this isolates the gain from reallocating  
787 under the water market. Comparing the aggregate net benefit for the aquifer with the optimal flat  
788 tax of 547% after year 1 in the simulation to the net benefit with the same total extraction in year  
789 1 but allocations using a water market, the aggregate net benefit under the water market after the  
790 first period is approximately 0.35% greater than the net benefit from the flat tax scenario after  
791 the first period. This relatively small gain in allocative efficiency shows that even a small  
792 negative effect from earlier exhaustion of the most productive locations in an aquifer could, and  
793 does, cause a larger decrease in net benefits than the gains from a more efficient distribution.  
794 This suggests that there might be good reason to have restrictions on trading in areas close to  
795 depletion or to include other mechanisms that consider the exhaustion of wells as a component of  
796 policy: this is further supported by the findings from the LEMA water market that improves on  
797 the simple pricing and quantity restriction policies. This might also be reason why currently  
798 functioning water markets are typically restricted to small areas where the common pool

799 assumption is reasonable (for example, in Australia and U.S.) or else feature complex trading  
800 and zoning rules that place additional restrictions on the markets.<sup>12</sup> Further work in this area  
801 would be beneficial, similar to the work on depletion of surface water flows from groundwater  
802 pumping based on distance (Brozovic and Young 2014).

803

#### 804 **Conclusion**

805 We assess the benefits of simple groundwater policies in a detailed spatial model of groundwater  
806 extraction that is applied to the Ogallala aquifer in Northwest Kansas. In an aquifer where the  
807 intensity of water demand is uneven across the aquifer and where each farmer faces different  
808 saturated thickness it is not obvious how these policies would perform or how much they would  
809 contribute to increasing the aquifer-wide net benefit. When these physical heterogeneities are  
810 present and the aquifer is depletable, we find that while simple pricing policies and quantity  
811 restrictions yield small increases the overall net benefits, on average, to farmers from water  
812 extracted for irrigation these policies may be counter-productive for many farmers. In Kansas  
813 the increase in net benefit is highly skewed towards the farmers that run out of water in the base  
814 (no policy) case and therefore cannot continue farming, while any form of management allows  
815 them to extend the life of their farm and realize profits further into the future. But the simple  
816 pricing and quantity policies that may extend the life of the aquifer for some may be very  
817 damaging to others. By instituting a static water market to aid in a more efficient distribution of  
818 groundwater in each period but without regard to future consequences, the overall discounted net  
819 benefit over the life of the aquifer decreased compared to the simple pricing policies. This may  
820 point to the need for more spatially or temporally targeted water markets with additional  
821 restrictions when implemented over a large heterogeneous area, which is seen in practice in some

822 areas of the United States and Australia. The local area management by LEMAs in Kansas re-  
823 inforce this finding as focused localized policies may be substantially more effective at  
824 increasing benefits of farmers compared to other simple policies like a tax that is uniform over  
825 space and/or time. This is also relevant to the simple water markets, as they enhance net benefits  
826 much better in a localized setting than across larger sections of the aquifer.

827         While the average net benefit from management may be relatively small, there is large  
828 heterogeneity in the distribution of gains across farmers and areas. Net benefits can easily  
829 exceed 50% of discounted profits in areas of high water scarcity. Our results demonstrate the  
830 need to focus policy on areas that run out of water because these are the areas with the largest  
831 potential net benefits and are typically areas of concern for water managers, and show that the  
832 distribution of gains is just as, if not more, important than the average gains across all farmers  
833 when there are physical and demand heterogeneities. In our model when a well runs out of  
834 groundwater the cost of no management, or no conservation, can be particularly high. This result  
835 is similar to the one found in Koundouri and Christou (2006) who find that salt water intrusion  
836 which destroys the ground water stock in Cyprus can reduce welfare significantly when there is  
837 no backstop.

838         In all the simple pricing scenarios that we investigate the net benefit to the median farmer  
839 is negative or close to zero. This suggests that these policies are unlikely to pass a popular vote  
840 in Kansas. This emphasizes why local policies could be a more popular mechanism for  
841 groundwater management, since these policies can be targeted to areas with potentially large  
842 gains where the majority of farmers have positive net benefits such as in the Sheridan County 6  
843 High Priority Area (SD-6 HPA) in Kansas.

844



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**Table 1: Summary of Ogallala Aquifer Parameters**

<b>Symbol</b>	<b>Description</b>	<b>Value</b>
$I$	Number of farmers	2,088
$N$	Number of cells in aquifer	8,457
$R_i$	Average natural recharge of each cell in aquifer (acre feet per year)	35.48 (max = 75.99; min = 26.67 )
$A_i$	Surface area of aquifer of each cell (acres)	625
$S$	Specific yield (unitless)	0.17
$K_i$	Average hydraulic conductivity for each cell (feet/year)	23,393 (max = 73,000; min = 3,394)
$CA_0$	Average cross sectional area of each cell at time 0 (acres)	6.33 (max = 21.21; min = 0)
$d$	Distance between centroids of adjacent cells (feet)	5,217
$LS_i$	Average elevation of a cell (feet)	3,102 (max =4,024; min = 2,104 )
$g_i$	Average farmer demand intercept (acre feet)	178.84 (max = 1,022.31; min = 0.22 )
$k_i$	Average farmer demand slope (acre feet)	-0.66 (max = -0.001; min = -3.17 )
$C_1^a$	Cost increase of pumping from a one foot change in height (\$/acre foot of lift)	0.1044
$\alpha$	Return coefficient to well	0.20
$r$	Rate of time preference	0.03
$T$	Time period length (year)	90
$\delta$	Minimum saturated thickness for a farmer to pump water (feet)	10

<sup>a</sup>The cost is calculated using parameters from Hendricks and Peterson (2012) the average price of gas (\$/Mcf), \$4.68, and the amount of natural gas used to lift one acre foot of water one foot high, 0.0223 (Mcf).

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**Table 2: Water Demand Statistics**

	Mean	Standard Dev.
Applied Water per Acre (feet)	1.1107	0.4501
Cost of Pumping (dollars per acre foot)	13.3620	6.5895
Jan-April Precipitation (inches)	3.5658	2.0579
May-August Precipitation (inches)	11.4602	4.8201
May-August Evapotranspiration (inches)	37.5238	6.0554

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**Table 3: Water Demand Estimates**

Dependent Var: Applied Water per Acre		
Cost of Pumping (\$ acre foot)	-0.00395***	(0.0014)
Jan-April Precipitation	0.0041	(0.0063)
May-August Precipitation	-0.0039	(0.0029)
May-August Evapotranspiration	-0.0023	(0.0032)
Observations	29,177	
R <sup>2</sup>	0.4003	
Number of Groups	1473	

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Note: Standard errors are parentheses and coefficients on time fixed effects are not reported.

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Asterisk(\*) denotes variables significant at 10%.

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**Table 4: Results Summary Statistics**

% Gain in Discounted Farmer's Net Benefits						
	(1)	(2)	(3)	(4)	(5)	(6)
	Flat Tax (FT)	Variable Tax (VT)	Quantity Restrictions (QR)	Water Market with FT Quantities	Water Market with VT Quantities	Water Market with QR Restrictions
Total Gain	1.02%	1.06%	0.00%	0.99%	0.99%	0.11%
Min	-100.00%	-100.00%	-1.99%	-100.00%	-100.00%	-6.73%
Max	720.73%	722.33%	9.44%	7,071.90%	189.79%	5,469.07%
Average	0.34%	0.38%	-0.01%	63.86%	0.09%	10.75%
Median	-0.23%	-0.20%	0.00%	11.51%	-0.51%	0.00%

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**Table 5: LEMA SD-6 HPA Results**

	Aquifer wide Flat Tax	SD-6 HPA Flat Tax	Aquifer wide Quantity Restriction	SD-6 HPA Quantity Restriction	SD-6 Water Market with FT Quantities	SD-6 Water Market with QR Quantities
Optimal Flat Tax Rate	547%	1362%	-	-	-	-
Optimal Quantity	-	-	98%	32%	-	-

Total Gain	5.63%	7.25%	0.01%	8.81%	8.16%	11.55%
Min	-5.57%	-32.01%	0.00%	-21.66%	-41.76%	-46.25%
Max	26.88%	15.54%	0.00%	25.67%	26.54%	25.57%
Average	5.14%	6.76%	0.01%	9.44%	7.17%	10.40%
Median	4.77%	7.84%	0.00%	13.75%	10.37%	14.37%

Note: The results here are the percent gains by the group of farmers in SD-6 HPA, under locally focused policies and aquifer wide policies.

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**Table 6: Drivers of Discounted Welfare Gains**

% Gains > 0	Dependent Var: % Gain from Policy			
	FT (1)	FT (2)	WMFT (3)	WMFT (4)
	No	Yes	No	Yes
Acreage irrigated	7.61E-05	5.65E-04	3.95E-04***	3.37E-03*
Saturated thickness	-6.44E-04**	-8.74E-03***	-1.82E-03***	-7.23E-02***
Lift	-4.75E-04**	2.31E-03	4.90E-04	2.05E-02**
Hydraulic conductivity	-3.60E-06	2.02E-05	7.06E-06	1.36E-04
Recharge	5.35E-04	1.78E-02	-5.78E-03	-1.48E-01*
Neighbor's irr. acres	1.70E-05	3.59E-05	-4.98E-05	-9.99E-04**
Elevation	1.49E-04	-1.45E-04	1.69E-03***	6.09E-03
Water demand intercept	1.12E-01***	2.24E-02	1.15E-02	-4.14E+00***
Well dried up	-1.59E-02	2.48E-02	-3.50E-02*	1.29E+00***
Acreage irrigated sq.	-3.72E-07***	-5.13E-07	-9.20E-07***	-4.16E-07
Saturated thickness sq.	4.54E-06***	4.65E-05***	5.98E-06*	3.16E-04***
Lift sq.	1.19E-07	-4.03E-06	-7.92E-06	-1.43E-04*
Hydraulic cond. sq.	1.55E-10	-6.46E-10	-2.56E-10	-5.48E-09
Recharge sq.	-9.18E-06	-2.29E-04	1.95E-04***	2.10E-03**
Neighbor's irr. acres sq.	2.15E-11	-1.85E-08	1.66E-08	3.53E-07**
Elevation sq.	-3.13E-08*	2.05E-08	-2.40E-07***	-7.82E-07
Observations	1,537	501	647	1,391
R <sup>2</sup>	0.2247	0.0875	0.1351	0.2194

987 Asterisks (\*) double asterisks (\*\*) and triple asterisks (\*\*\*) denote variables significant at 10%, 5%, and 1%,  
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- Figure 1: Estimated Useful Lifetime for the High Plains Aquifer in Northwest Kansas**
- Figure 2: 8,457 Cell Model of Northern Kansas, Ogallala Aquifer**
- Figure 3: Total Groundwater Extraction Paths**
- Figure 4: Total Discounted Net Benefit from Flat Tax Policy**
- Figure 5: Distribution of Discounted Net Benefit Under Optimal Flat Tax Policy**
- Figure 6: Quantity Restriction**
- Figure 7: LEMA SD-6 HPA in Northwest Kansas**
- Figure 8: Well Locations with Positive Gains from Flat Tax**

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<sup>1</sup> We do not calculate the first best policies due to computational limitations. There is a trade-off in adding a finer level of spatial detail and the ability to calculate a first best policy for the entire aquifer. Guilfoos et al. (2013) evaluate the welfare gains from groundwater management under a first best policy in an aquifer with substantially less spatial detail.

<sup>2</sup> When there is heterogeneity in the properties of the aquifer or the spacing of wells, the water price from a simple market may not be efficient. When the water rights from a thick saturated area where there are few neighbors are sold to an area with a thin saturated area and many neighbors there is likely to be a larger negative pumping externality on the area with many neighbors than the area with few neighbors, this would suggest that a water price for permits should vary with location. This is similar to the pollution permit literature where there are local concentration problems and benefits to ambient pollution standards or permits (Stavins 1995, Muller and Mendelsohn 2009). When the spatial element of the pumping cost externality is not priced into the water market it is unclear how much welfare is gained by instituting a market, though spatial externalities are priced into markets in Palazzo and Brozovic (2014) and Kuwayama and Brozovic (2013) that price interactions between surface water and groundwater.

<sup>3</sup> If banking 100 acre feet of water: First the 15% is reduced from Consumptive Use ( $100 \times (1 - .15) = 85$  acre feet). Then the additional 5% is reduced through a conservation reduction ( $85(1 - .05) = 80.75$  acre feet).

<sup>4</sup> In this application we study an unconfined aquifer where this measure is specific yield. Storativity could be substituted for a confined and aquifer using the same model.

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<sup>5</sup> This is monitored by the Kansas Water Authority through metered pumps. There are a small number of cases where pumping exceeds the authorized limits and farmers are subject to fines or forfeiture of their water rights all together. Here we assume the limit is binding.

<sup>6</sup> We have also tried a tax that varies every period by assuming a simplified exponential functional form for the taxes, similar to Burness and Brill (2001), and find similar results.

<sup>7</sup> If the intercept is measured on a per acre basis, this shift in the intercept could be one measure that would be expected to vary closely with the productivity of the land over similar crops. Later in the paper we employ fixed effects that estimates different water demand intercepts on a per acre basis.

<sup>8</sup> During each year farmers extract water and water flows laterally between neighbors. Because the size of the cells is rather small in this simulation we allow water to flow laterally four times during one time period and convert the yearly hydrologic conductivity to units of feet per one quarter of a year. For example, for a cell with the average annual hydraulic conductivity of 10,000, we transform  $K = 2,500$  acre feet per quarter of a year. The benefit of this is that it removes the likelihood that the dynamics of the model will be jumpy and devolve into a chaotic system, which is a remnant of the fact that we model this process in discrete time and not continuous time.

<sup>9</sup> Code for our model can be found at <https://sites.google.com/site/toddguilfoos/> for replication.

<sup>10</sup> The model estimated is  $ActualHeight2010_n = \beta * PredictedHeight2010_n + \varepsilon_n$ , where  $n$  is the number of cells in the aquifer. We find a high R-squared and a coefficient  $\beta$  that is highly significant and equal to 1.003.

<sup>11</sup> The variable neighboring farms is defined as the eight cells surrounding a farmer and represents a summation of the total irrigated acreage in the eight surrounding cells.

<sup>12</sup> We thank an anonymous reviewer for pointing this out.